

## RedQuadrant frameworks

### Providing the support you need quickly

At a time when responsiveness is crucial, we can provide you with rapid support through our existing framework channels. For more information on how we can help you through this or other framework routes, please contact us at [frameworks@redquadrant.com](mailto:frameworks@redquadrant.com) or call our Managing Partner, Benjamin Taylor on 07931317230.

For the majority of the work we provide, most of these frameworks can be used. Our work can be procured through direct call-off in almost all cases, or mini-competition.

For information and guidance on which contract is most appropriate, email [frameworks@redquadrant.com](mailto:frameworks@redquadrant.com).

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## ESPO Consultancy Services

ESPO\_664\_21

Run by: [ESPO](#)

**Summary:** ESPO's Consultancy Services framework is designed to create a simple and efficient solution for those looking to procure trustworthy advice from pre-approved suppliers.

**How it works:** Customers need to be registered as a supplier with ESPO. This is a simple process which involves engaging with ESPO and signing the access agreement. Buyers choose the competition route appropriate to their needs.

**Competition:** The customer has two methods of access that will result in a contract with their chosen service provider; direct award or further competition. Lot 10 – Strategic Projects is purely further competition.

### Categories:

Our services are available through ESPO on the following lots:

- 1 – Business Services
- 2d – General Finance
- 2e – Procurement
- 2f – Revenues and Benefits
- 4a – Public Health
- 4b – Social Care (Adults)
- 4c – Social Care (Children)
- 5 – Highways, Traffic and Transport
- 6b – Strategic IT
- 7 – Leisure, Culture and Tourism
- 8b – Environmental and Sustainability
- 8e – Housing and Housing Support
- 8g – Regeneration and Regional Development
- 8h – Waste and Recycling
- 9a – Community Research and Engagement
- 9b – Marketing, Communications and PR
- 10 – Strategic Projects

## **Bloom**

Run by: [Bloom](#)

**Summary:** A fully OJEU compliant procurement offering that is auditable at every step, from business case, to approvals, to supplier performance.

**How it works:** Bloom manage the overall process, receive payment from the client, and pay us once delivery is evidenced (usually through the sign off of a monthly highlight report).

**Competition:** Buyers can choose to run a mini competition, or appoint a specific supplier. Bloom shortlist and select potential suppliers in conjunction with the client so we won't see all the opportunities coming through this route.

**Pricing:** NEPRO take 5% fee from the total charged to the client which needs to be reflected in an uplift of the rate charged to clients.

### **Categories:**

- Organisational & Change Management
  - Strategic Change
  - Structural Change
  - Changing Attitudes & Behaviour
  - Change Management Strategy
  - Re-Engineering Systems & Processes
  - Operational & Organisational Diagnosis
  - Effective Change Management
  - Service Transformation
  - Service Rationalisation
  - Sustainability
  - Transformation
  - Culture Change
  - Organisational Diagnosis
  - Restructuring & Managing People
  - Performance Management
  - Leadership Development
- Business Strategy
  - Business Planning
  - Service Transformation & Rationalisation

## Management Consultancy Framework 3

RM6187 runs until 23/8/2025

Run by: [Crown Commercial Service](#)

**Summary:** This framework agreement replaces Management Consultancy Framework RM3745 and Management Consultancy Framework 2 RM6008.

**How it works:** As lead bidders on the framework we receive all opportunities that we are shortlisted for on Lot 1. CCS provides a supplier short listing tool, which buyers can use to help them create shortlists.

**Competition:** There are two different ordering procedures provided within the framework, further competition or, for contracts less than nine months duration, direct award is available by following the criteria set out in the framework.

### Categories:

#### *Lot 1 Business*

“Provision of objective advice relating to strategy, structure, management or operations of an organisation. This may include identification of options with recommendations as well as implementation and delivery.

- Business case development
- Business consultancy
- Business continuity and/or disaster recovery planning
- Business policy strategy and/or appraisal
- Business processes
- Change management
- Development and/or review of policy
- Digital, technology and cyber
- Forecasting and/or planning
- Operational planning and/or improvement
- Organisational review
- Programme & project management
- Risk, compliance and/or opportunity management
- Value for money reviews

## NHS Shared Business Services

Consult18

Run by: [NHS Shared Business Services](#)

**Summary:** This framework was set up to implement a contractual vehicle to facilitate the procurement of quality and value for money for Multidisciplinary Consultancy Services, encompassing a range of professional services. This framework is open to NHS and Public Sector organisations with associate membership to NHS SBS within the UK.

**Duration:** 03/07/18 – 02/07/22

**Competition:** Buyers can use both DIRECT AWARD (Ability to directly award a contract to approved suppliers on the framework providing a timely and compliant route to market to meet your requirements) and MINI COMPETITION (Opportunity to run a mini competition to meet the bespoke requirements of each organisation; as well as helping to drive further competitive pricing).

### Categories:

Our services are available on the following lots:

#### LOT 1- Healthcare Business Consultancy – Leadership, Governance & Strategy

Provides specialist consultancy and advisory services related to the provision of support for the leadership and management of healthcare organisations, including matters of corporate/ organisational governance and strategy

#### LOT 2-Healthcare Service, Development & Transformation

Provides specialist consultancy and advisory services related to the operational delivery, development and transformation of services provided by healthcare organisations, including matters of business/service improvement and performance.

#### LOT 4-Health & Community

Health and community covers services in the community that enable people to live healthy, fulfilled and independent lives. Community health services cover a wide range of care, from supporting patients to manage long-term conditions, to treating those who are seriously ill with complex conditions.

#### LOT 5-IT Consultancy

ICT and Digital includes specialist consultancy and advisory services related to the use of data and information used within the Public Sector, including the review, planning, implementation, monitoring and evaluation of activities/ systems associated with the delivery of services.

#### LOT 7-HR

Advice on HR for the management, implementation and delivery of HR policies and programmes to support HR and Corporate strategies. This may include but is not limited to consultancy on role design, organisational strategy, change and development of people

policies, strategies and objectives to support new structures. Development of performance management and cultures to build organisational team and individual performances.

#### LOT 10- Ancillary Consultancy Services

Multidisciplinary advisory services covers a broad range of consultancy services, it is anticipated that this lot will be used for general management consultancy. In addition where the scope of work is particularly wide ranging and broad in nature and the scope of service does not fall under any of the other lots. Providers will only be awarded onto Lot 9 – Ancillary Consultancy Services if they are successfully awarded onto at least one other lot.

## G-Cloud

Run via: [Digital Marketplace](#) (CCS)

**Summary:** G-Cloud is specifically designed to provide cloud support services to help clients set up and maintain your cloud software or hosting services.

**How it works:** We have listed a number of specific, defined services on the Digital Marketplace. These are searchable and buyers need to search for the most appropriate service to meet their needs.

**Competition:** Buyers need to undertake a tracked search to refine their options based purely on the service that suits them. They can offer a direct award if they find an appropriate service or conduct a further competition where necessary.

### Categories:

We have eighteen services listed on the Digital Marketplace via G-Cloud 12:

- Building a business case for channel shift for transition to cloud services
- Change navigation and 'breaking the shell' for transition to cloud services
- Contact channel strategy for transition to cloud services
- Customer contact healthcheck for shift to cloud services
- Customer insight for transition to cloud services
- Customer segmentation for service transition to cloud
- Delivering channel shift to the cloud and realising benefits
- Demand analysis for transition to cloud services
- Digital service transformation business case review and workshop
- Enterprise architecture for transition to cloud services
- Estimating digital service uptake rates and digital inclusion needs
- Programme, portfolio and project management
- Resource optimisation for transition to cloud services
- Service design for transition to cloud services
- Equality impact assessment for transition to cloud services
- Equality, diversity and inclusion data monitoring review
- Equality, diversity and inclusion review
- Equality, diversity and inclusion support for leaders for transition to cloud services

## Digital Outcomes and Specialists

Run via: [Digital Marketplace](#) (CCS)

**Summary:** This is a framework set up by Crown Commercial Service for public sector bodies who have a need for a compliant procurement vehicle to access digital outcomes, specialists and supporting services

**How it works:** We are registered as a provider of both digital outcomes and digital specialists. Buyers needing support advertise their requirement as a brief through the Digital Marketplace and suppliers capable of delivering the work receive notifications of any appropriate opportunities they could help support.

**Competition:** When we see an appropriate opportunity, there is then a process of initial application involving quality yes/no questions, usually followed by subsequent evaluation stages (e.g. written proposal, interview) determined by the buyer.

### *Lot 1: Digital Outcomes*

We can provide support on the following Digital Outcomes:

#### Performance analysis and data

- Data analysis
- Performance frameworks
- Performance reporting
- Statistical modelling

#### Interaction design

- Prototyping
- Service design
- User experience and design strategy

#### Service delivery

- Agile coaching
- Agile delivery
- Business analysis
- Digital communication and engagement
- Product management
- Programme management
- Project management
- Service management

#### User research

- Creating personas
- Quantitative research
- User journey mapping
- User needs and insights

#### User experience and design

- Accessibility
- Brand development
- Content design and copywriting
- Cross-platform design
- Information architecture

### *Lot 2: Digital Specialists*

Individual specialist roles we can provide are:

- Agile coach
- Business analyst
- Delivery manager
- Performance analyst
- Portfolio manager
- Product manager
- Programme manager
- User researcher



## Low Value Purchase System

**Run via:** Crown Commercial Service

**Summary:** The Low Value Purchase System is a system established by Crown Commercial Service to provide goods and or services where the value of the contract is below the relevant thresholds for Part 2 of the Public Contracts Regulations 2015.

CCS has set up its Low Value Purchase System to allow public sector buyers to procure their below threshold common goods and or services. Buyers can use the Low Value Purchase System to award a contract as an alternative to advertising its requirement on Contracts Finder.

**How it works:** We are registered as a provider of education and training services, permanent recruitment and contingent labour, and other community, social and personal services. Buyers needing support can search the market and shortlist based on service heading, distance (postcode radius), and SME / VCSE status.

**Competition:** Buyers can run a competition or information exercise (e.g. asking for proof of evidence of our suitability in certain areas). Buyers can also make a direct award using this arrangement if it is compliant with their own processes and then publish an award notice.

### Categories:

#### *Education and training services*

We offer specialist organisational development, leadership development, and coaching services as part of our core offer. We develop learning and capability-building across public services.

#### *Permanent Recruitment and Contingent labour*

We can mobilise large numbers of delivery resources, in short time-frames, from our pool of over 1,500 expert, experienced, qualified, checked consultants. We also offer project-based interim capacity.

#### *Other community, social and personal services*

We are a cross-public service transformation consultancy. We offer expertise in a wide range of thematic (e.g. leadership, alternative delivery models, equality, diversity and inclusion) and service specific (e.g. housing, social care, culture and community engagement) areas.

Our rates are competitive and dependent on contract scale and requirements.